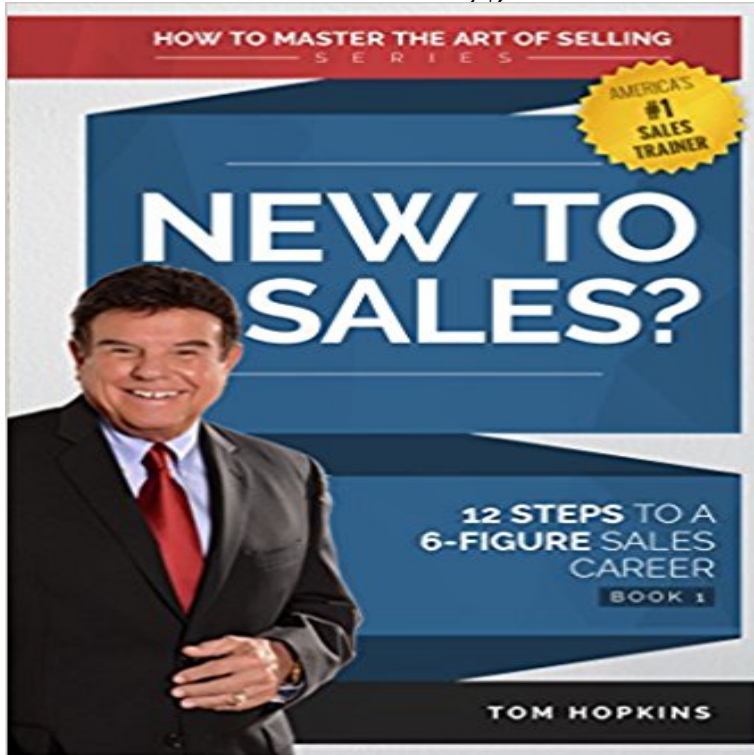


New to Sales: 12 Steps to a 6-Figure Sales Career - Book 1 (How to Master the Art of Selling)



A typical Sales Associate job description is all about getting results - with very few hints about how to get them! As a new Sales Associate, the job of mastering the art of selling involves much more than simply answering to the description and showing up for work. There is a step-by-step recipe for sales success, and applying it takes both skill and finesse. So the question is, how do you start? No one knows the answer better than the legendary Tom Hopkins, who earned more than one million dollars in commissions during the first three years of his sales career. Over the course of the past 25+ years, he has been teaching others to do the same. Learn the 12 Sources of Sensational Selling Success. Discover the right questions to ask for stellar closing results. Use the simple hidden trick to creating the optimal selling climate. In clear, easy-to-understand language, Tom will guide you through the process of becoming a master of sales. Get this book and launch your career as a Sales Associate today!

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